

How AI is Being Used in Medical Communications

MARCH 2025

PRESENTED BY
JOE DIXON



◆ Contents

- **Medical Communications and My Career Path**
What medical writing is and how I got into it
- **How is AI Being Used in Medical Communications?**
Key areas where AI is currently being applied and what the future could bring



Medical Communications and My Career Path

My Career Path

2010-2014

› **BA and MSc in Natural Sciences (Chemistry) at the University of Cambridge**

2014-2018

› **Industrial PhD in Medicinal Chemistry with GSK and the University of Strathclyde**

2018

› **Joined Costello Medical as an Analyst/Medical Writer**



A global healthcare agency.

We provide scientific support in the analysis, interpretation and communication of clinical and health economic data.

Our Clients



Pharmaceutical
Companies



Medical Device
Companies



Public Sector
Bodies



Non-Profit
Organisations

Our Services

Evidence
Medical
Development
Communications

Value and
Access

What is Medical Communications?

Communicating medical and scientific data and information...



...to a variety of different **audiences**...



... in a range of different **formats**

MedComms at Costello Medical



Medical Affairs

Scientific quality within the art of medical communications and engagement



Publications

From strategic planning right through to publication



Creative

Enhancing the science with compelling graphic, digital, and motion design solutions

What We Do

- ♦ Scientific communication platforms
- ♦ Strategic publication planning
- ♦ Publications development
- ♦ Medical affairs strategic planning
- ♦ Omnichannel strategy
- ♦ Advisory boards
- ♦ Investigator meetings
- ♦ Medical information materials
- ♦ Scientific congress coverage
- ♦ Medical education and events
- ♦ Patient engagement
- ♦ Health policy

Medical Writing

Medical writers work to translate complex scientific data into accessible and informative content, ensuring accuracy and clarity for their target audience

Publication

Developing manuscripts (articles) for scientific journals, and abstracts and presentations for congresses

Educational

Developing materials for educating healthcare professionals and patients, such as continuing medical education content and patient information leaflets

Regulatory

Creating documents required by regulatory agencies for drug approval, such as clinical trial reports and regulatory submissions

Promotional

Producing promotional materials for healthcare products, including brochures, slide decks, and digital content

Medical Writing

Medical writers work to translate complex scientific data into accessible and informative content, ensuring accuracy and clarity for their target audience

Publication

Developing manuscripts (articles) for scientific journals, and abstracts and presentations for congresses

Educational

Developing materials for educating healthcare professionals and patients, such as continuing medical education content and patient information leaflets

Regulatory

Creating documents required by regulatory agencies for drug approval, such as clinical trial reports and regulatory submissions

Promotional

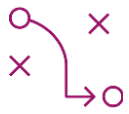
Producing promotional materials for healthcare products, including brochures, slide decks, and digital content

Publications

Medical Affairs

Areas I've been involved
in at Costello Medical

Pursuing a Career in MedComms



Why a career as a medical writer?

I was really interested in the blend of science and communication and work where I would be able to get down into the details of a topic



What were my Motivations?

I wanted to use my scientific background and skills and work at a point in the healthcare pipeline where I could bring value



How my PhD gave me relevant experience for my role?

My PhD helped me understand where my skills lay and what I wanted to do with them; a PhD isn't needed for my job, but I wouldn't have found this career path without doing my PhD first, and equipped me with the needed critical thinking, data analysis, and scientific writing skills

TOPS TIPS!

♦ TIP 1: Do some writing!

My etymology blog:
www.chemtymology.co.uk

♦ TIP 2: Talk to people!

Skills Required to be a Medical Writer



My Career Path

2018

◆ Joined Costello Medical as an Analyst/Medical Writer

2020-2021

◆ I received a Postgraduate Certificate in Clinical Trials at the London School of Hygiene and Tropical Medicine, University of London

2021

◆ Promoted to Senior Medical Writer

2022

◆ Promoted to Publication Manager

Joined AI Taskforce

2023

◆ I received my Certified Medical Publication Professional (CMPP) qualification

2024-Present

◆ Role change to Principal Medical Writer

How is AI Being Used in Medical Communications?

Developing Publications with a Medical Writer

The Process



Integrating AI into Publication Development

Concerns

1. CONFIDENTIALITY:

- ◆ Unpublished data from our clients is highly confidential, particularly if it is on individual patients from clinical trials
- ◆ Confidential material should not be uploaded to a tool where it can be used to train a model
 - ◆ At Costello we have an internal chatbot running the ChatGPT API

2. WRITING FROM SCRATCH:

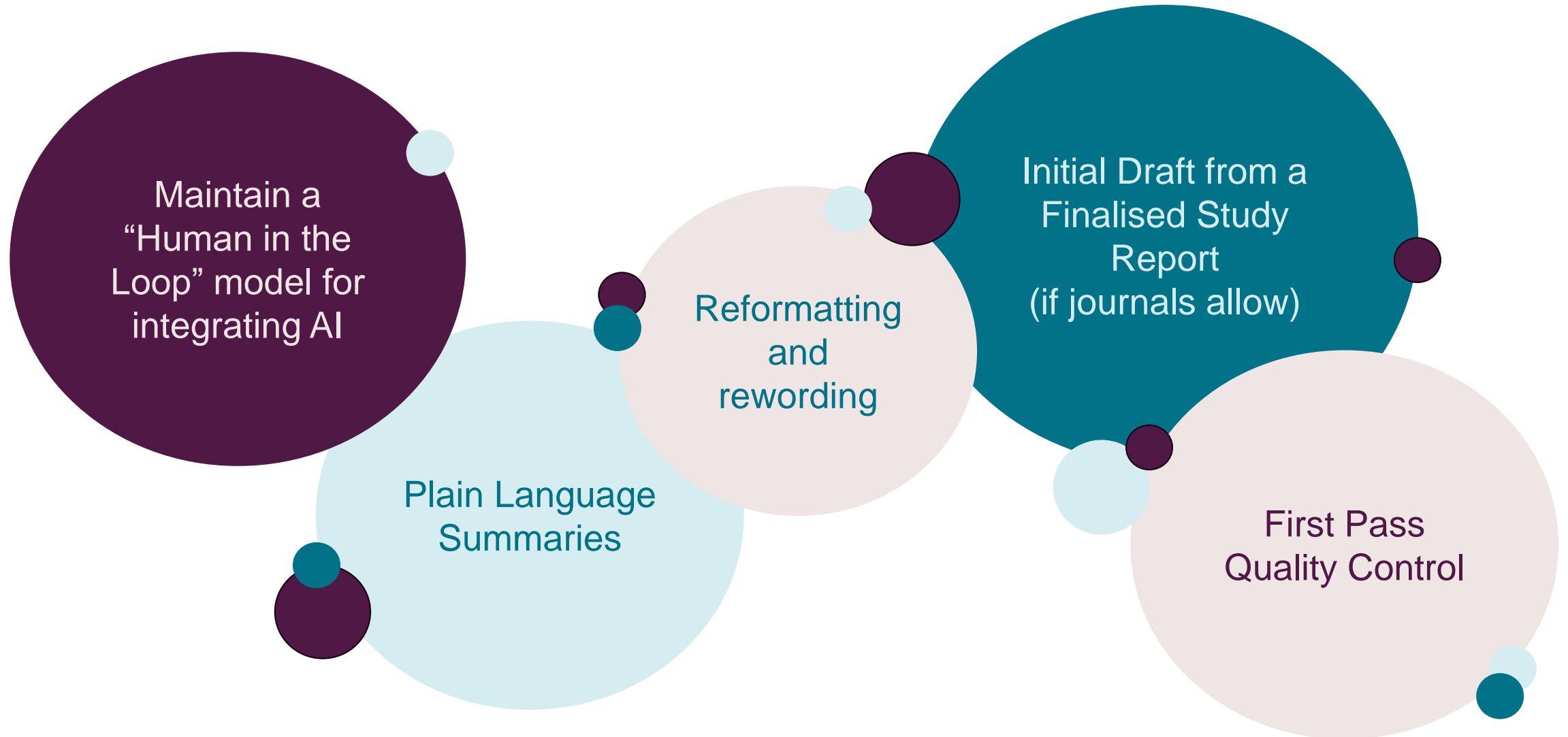
- ◆ **Introducing Errors and Bias:** If outputs are used without confirmation errors and biases existing on the internet or introduced by the AI model can be perpetuated

3. TRANSPARENCY AND GUIDELINES:

- ◆ **Journal Guidelines:** Journals have varied guidelines, mostly requiring disclosure that AI has been used, and how, which can vary. For example, some state that if AI is used in the writing process, it should only be used to improve readability and language
- ◆ **Inadvertent Plagiarism:** If text is written without referring to the original references, we may be plagiarising without knowing it

Integrating AI into Publication Development

What Can We Do?



Summarising Information: Congress Coverage

A lot of information is disseminated at scientific conferences and it we are often involved in projects helping to summarise key insights that are relevant to a particular audience

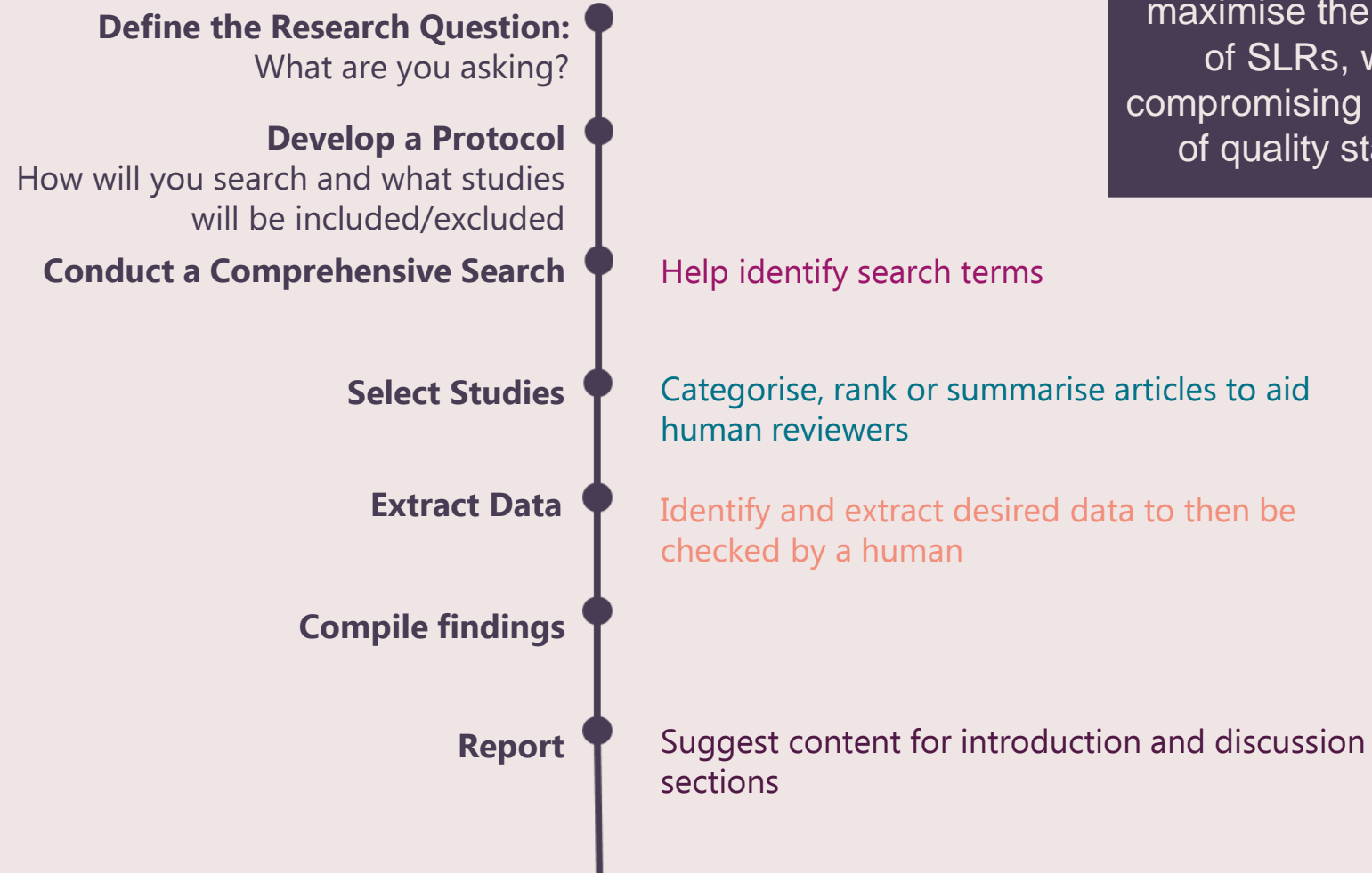
HOW AI CAN HELP

- ◆ Search through an abstract book to identify abstracts related to your topic of interest or that answer specific questions
- ◆ Identify trends in meeting content
- ◆ Summarise abstracts and posters into a desired format
- ◆ Summarise insights from attendees (if provided in a suitable format with sufficient context – the quality of the input determines the quality of the output)
- ◆ Generate first drafts of reports

Summarising Information: Systematic Literature Reviews

Systematic Literature Reviews (SLRs) are the gold standard for collating and summarising published research

Summary of Process & How AI Can Help



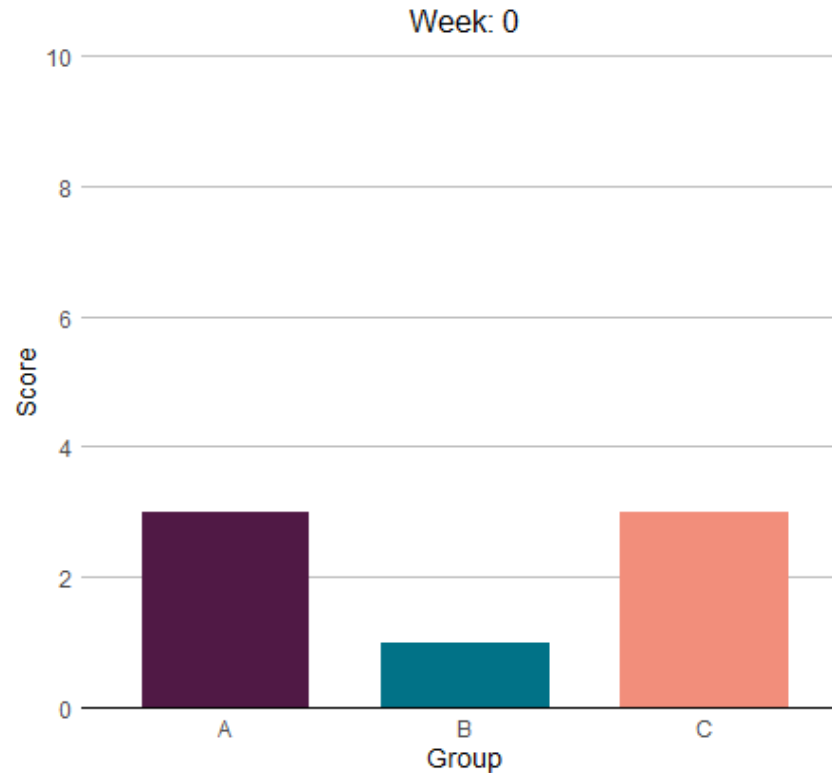
We should aim to AI to maximise the efficiency of SLRs, without compromising the highest of quality standards

How I've Been Using AI

Creating Efficiencies

Doing what we could already do, faster

- ◆ Reformatting information so I can focus on the meaning rather than the process
- ◆ Helping to interpret confusing communications (poorly typed, lack of context, unknown abbreviations) so I can start actioning things sooner



Unlocking Possibilities

Things that were technically possible, but I didn't know how

- ◆ Unlocking the power of Microsoft Excel: writing formulae and explaining how functions work
- ◆ Coding! So many possibilities, but I've been using it for:
 - ◆ VBA code to create time-saving macros in Microsoft Office applications
 - ◆ R to create animated figures to increase engagement with scientific data

The Future of AI in MedComms

Streamlining Content Creation

The MedComms industry is moving towards an “Omnichannel” approach

- ♦ This acknowledges that people like to consume information in different ways and at different times, and they should be receiving consistent messaging wherever they get their information, whether than be websites, emails, social media, or in-person meetings
- ♦ By ensuring that healthcare professionals and patients are getting consistent and coherent information regardless of which channels they prefer, the impact of this information will be optimised

How AI can help!

A key challenge of this approach is creating and adapting content for different channels and audiences, AI could help:



Adaptation



Maintaining consistency



Translation

◆ Thank you for listening! ◆